March, 2014

ALESSANDRO PREVITERO

Richard Ivey Business School
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ACADEMIC POSITIONS

2010 -

Finance Assistant Professor, Richard Ivey Business School
(since 2012, *MBA Class 1980 Assistant Professor)*

2007 - 2010

Post-doctoral Fellow, UCLA Anderson School of Management
Finance Department and Interdisciplinary Group in Decision Making

RESEARCH INTERESTS

Household Finance; Behavioural Finance
Saving for retirement; Retirement Income and Annuities
Value of Financial Advice

PUBLICATIONS

1. Previtero, Alessandro. *"Stock Market Returns and Annuitization",* Journal of Financial Economics, (forthcoming).

2. Shlomo Benartzi, Alessandro Previtero, and Richard H. Thaler, 2011. *"Annuitization Puzzles,"* Journal of Economic Perspectives, Volume 25, Number 4, Fall 2011, Pages 143–164.

3. G. Loewenstein, C.E. Cryder, S. Benartzi, A. Previtero, 2011. *"Addition by Division: Partitioning Real Accounts for Financial Well-Being."*, in Transformative Consumer Research for Personal and Collective Well-Being, edited by DG Mick, S. Pettigrew, C. Pechmann, JL Ozanne. Routledge Academic; 1st edition (May 23, 2011).

RESEARCH (Working Papers)

4. *"The Costs and Benefits of Financial Advice"* (with S. Foerster, J. Linnainmaa, B. Melzer)
5. *"Early Life Environment and Financial Risk Taking Later in Life"* (with H. Cronqvist, S. Siegel, R. White)
6. *"Procrastinators and Retirement Planning Behavior"* (with J. Brown)

RESEARCH (Work-in-progress)

7. *"Time-varying risk aversion and Testosterone"* (with C. Frydman and A. Nadler)
8. *"Stock Market Returns and Consumption"* (with C. Fracassi, A. Sheen)

ACADEMIC PRESENTATIONS

*2014 (*scheduled)*

- *Presenter:* the Rothschild Caesarea 11th Annual Conference, Tel Aviv (May), McMaster University (April), NBER Behavioral Economics Meetings, U of Chicago (April), FMA Napa Conference (April); Harvard Business School Conference on Household Behavior in Risky Asset Markets (March), University of Alberta (March), AEA Meetings, Philadelphia (January);

2013 (scheduled)

- *Presenter:* 3rd Helsinki Finance Summit (August); Boulder Summer Conference on Consumer Financial Decision Making (May); William & Mary Mason School of Business (April); AFA Meetings, San Diego (January);

2012

- *Presenter:* University of Illinois at Urbana Champaign (October); American Risk Insurance Association (ARIA) Meetings, Minneapolis (August); Financial Engineering and Banking Society (FEBS) Conference, London (June); Queen's University Conference on Behavioural Finance (May)

2011

- *Presenter:* CFS-EIEF Conference on Household Finance, Rome (September); Behavioral Finance Academy Annual Conference, UCLA (September); Boulder Summer Conference on Consumer Financial Decision Making (June); SOBDR Conference, University of Toronto, (May)
- *Discussant:* Northern Finance Association (NFA) meetings, University of British Columbia (September); Queen's University Conference on Behavioural Finance (May)

2010

- *Presenter:* NETSPAR Conference (June); University of Mannheim (May); University of Amsterdam (February); HEC Montreal (February); University of Western Ontario (January); University of Notre Dame (January); University of Washington, Seattle (January)

AWARDS AND GRANTS

- Northern Finance Association 2010: Best Paper in Capital Markets Award
- 2007- 2010: FINRA Investor Education Foundation (formerly NASD) Grant
  "How do households hedge the longevity risk? The role of annuities." (with S. Benartzi)
- 2006- 2007: IRI Foundation Research Grant
  "Information in Financial Markets" (UCLA Academic Sponsor: Richard Roll)
- 2004: American Finance Association Student Travel Award
- 1999: Bocconi University Gold Medal for best graduates in the academic year 1997-1998

EDUCATION

2002 -2007

PhD. in Management (major field: Finance), University of Lecce, Lecce

Thesis Title: "Information in Financial Markets: Evidence from Listed Soccer Teams"

1994-1999

BA in Management (major: Finance), University Bocconi, Milan (summa cum laude)

ADDITIONAL EDUCATION

- 2008: Russell Sage Summer Institute in Behavioral Economics
- 2006-2007: Visiting Scholar (Finance Dept., UCLA Anderson School of Management)
- 2005: EIASM- Eden Doctoral Seminar "Experimental Finance"
- 2005: IRI Foundation Summer School "A neo-Carnagie approach to organizations"
- 2004: Visiting Scholar (Finance Dept., UCLA Anderson School of Management).
    - Empirical Research in Finance (instructor: R. Roll)
    - Information in Financial Markets (instructor: A. Subrahmanyam)
    - Behavioral perspectives on uncertainty (instructor: C. Fox)
    - Advanced Econometric Analysis (instructor: J. Honaker)

TEACHING EXPERIENCE

- Ivey Business School, HBA1 Core Finance Course (Undergraduate)
    - Rating: 6.7 (2013); 6.4/7 (2012); 6.3/7 (2011); 6.1/7 (2010)
    - Students: 150
- Teaching Assistant (UCLA Anderson School of Management)
    - 2009: Behavioral Household Finance (Prof. Shlomo Benartzi)
    - 2008: Behavioral Decision Making (Prof. Shlomo Benartzi)
- Lecturer (Bocconi University and SDA Bocconi School of Management)
    - 2001-2006: Corporate Finance (Undegraduate Level)
    - 2002-2007: Corporate Finance, Working Capital Management, Corporate Valuation (Executive Education)

PROFESSIONAL AND CHARITY ACTIVITIES

- 2010- 2012 : UK NEST (National Employee Saving Trust), pro-bono Academic Advisor
- 2008- 2010 : ING Institute for Retirement Research (IIRR), Academic Board Member
- 2006-2010 : UCLA University Catholic Centre Finance Committee, Chairman (since 2009)

AFFILIATIONS

- American Economic Association (AEA)
- American Finance Association (AFA)
- Society for Judgement and Decision Making (SJDM)
- American Association for the Advancement of Science (AAAS)

SKILLS AND INTERESTS

- Software: Stata, SPSS, Eviews
- Language: Italian (Native), English (Fluent), French (Intermediate)
- Sports: soccer, surf, running (NYC Marathon, 2002 and 2003; Rome Marathon, 2004)
- Hobbies: radio broadcasting